## Financial Data

Mitsui High-tec, Inc.

株式会社 三井ハイテック

September, 2017



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#### Company Profile (会社概要)

As of 31st July, 2017 (2017年7月31日現在)

Company Name Mitsui High-tec, Inc. 社名 株式会社 三井ハイテック **Date of Foundation** January 1949 創立 1949年1月

Officer **President and Representative Director** 

役員 代表取締役社長

**Senior Executive Managing Director** 

専務取締役

**Managing Director** 

常務取締役 Director 取締役

**Outside Director** 

社外取締役

Audit & Supervisory Board Member

常勤監査役、社外監査役

Capital 16,403,883,263 yen 資本金 16,403,883,263円 Headquarters Kitakyushu, Japan

本社 北九州(八幡)

**Domestic Plant** 2 plants in Kitakyushu, 2 plants in Nogata, 2 plants in Kumamoto

国内工場 北九州(2事業所)、直方(2事業所)、熊本(2事業所)

**Domestic Branch** Tokyo 国内支社

**Domestic Sales Office** Osaka, Nagoya, Tohoku, Toyota

国内営業所 大阪、名古屋、東北、豊田

Overseas Office Beijing, Milano, Hsinchu, San Jose, Chicago, Philippines

海外事務所 北京、ミラノ、新竹、サンノゼ、シカゴ、フィリピン Domestic: 1 subsidiaries

**Subsidiary companies** 

子会社 国内:1社

Asia: 9 subsidiaries

アジア:9社

North America: 3 subsidiaries

**Number of Employees** 3,240 / Temporary employee 373 (Average number)

従業員数 3,240名/臨時雇用者数 373名(期中平均人員) : Yasunari Mitsui 三井 康誠

: Yoshio Maruoka

丸岡 好雄

: Masanori Kuriyama, Kenji Ishimatsu

栗山 正則、石松 憲治

: Keiichi Tsujimoto, Hiroyuki Shirakawa, Toshiaki Kusano, Takanori Sakaue

辻本 圭一、白川 裕之、草野 敏昭、坂上 隆紀

: Yutaka Suzuki, Kuniaki Kumamaru

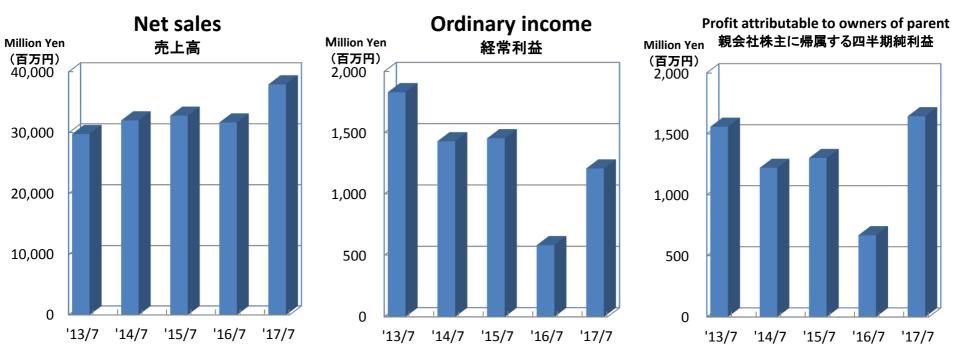
鈴木 豊、熊丸 邦明

: Syoji Fujishima, Teruhisa Nakashima, Makoto Kondo, Yoshiki Suzuki

藤嶋 省二、中島 輝久、近藤 真、鈴木 良樹



## Consolidated Financial Results (連結決算データハイライト)

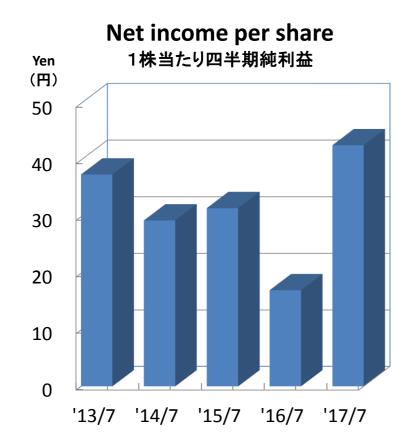


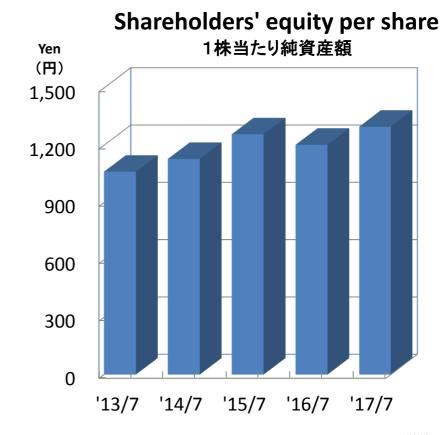
Amount in Million Yen (単位:百万円)

First half year ended:	第2四半期累計期間	'13/7	'14/7	'15/7	'16/7	'17/7
Net sales	売上高	29,823	32,047	32,819	31,704	37,955
Operating income	営業利益	1,255	1,511	1,088	714	1,264
Ordinary income	経常利益	1,831	1,431	1,455	584	1,209
Income before income taxes	税金等調整前当期純利益	1,831	1,431	1,569	863	1,209
Profit attributable to owners of parent	親会社株主に帰属する四半期純利益	1,558	1,221	1,302	669	1,644



#### Consolildated Financial Results Per Share (連結1株当たり指標)





Amount in Yen (単位:円)

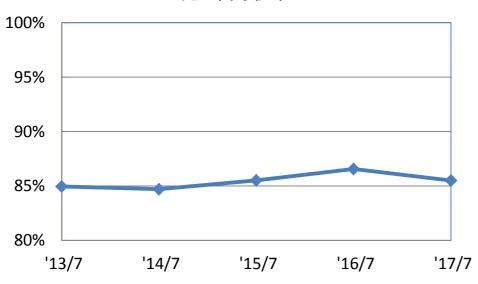
First half year ended:	第2四半期累計期間	'13/7	'14/7	'15/7	'16/7	'17/7
Net income per share	1株当たり四半期純利益	37.46	29	31.52	17.03	42.62
Shareholders' equity per share	1株当たり純資産額	1,061.67	1,129	1,257.54	1,202.60	1,297.13

The figures are rounded to two decimal (銭未満四捨五入)

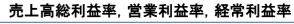


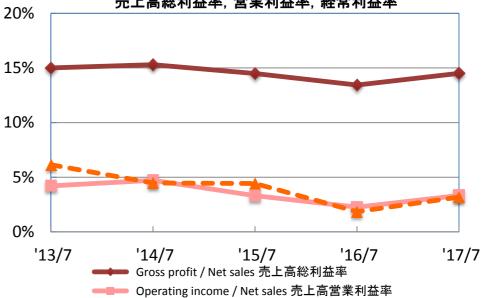
## Consolidated Profitability (連結収益性)





#### Gross profit, Operating income and **Ordinary income against Net sales**





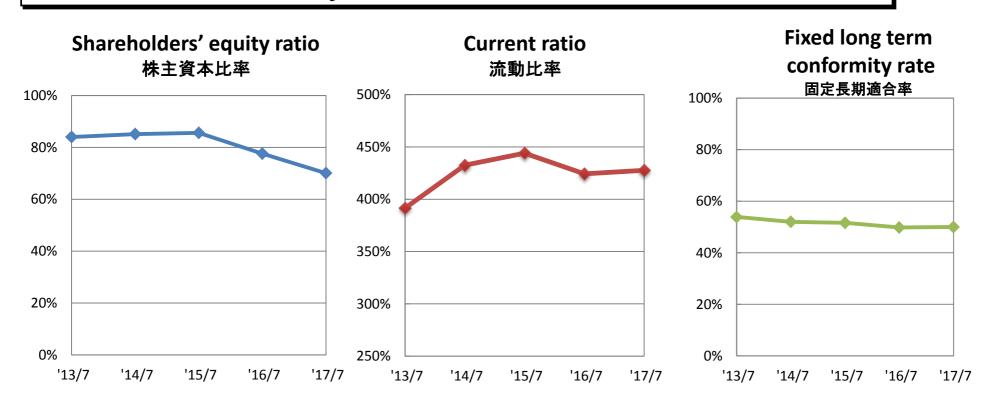
Ordinary income / Net sales 売上高経常利益率

First half year ended:	第2四半期累計期間	'13/7	'14/7	'15/7	'16/7	'17/7
Cost of sales / Net sales	売上高原価率	85.0%	84.7%	85.5%	86.6%	85.5%
Gross profit / Net sales	売上高総利益率	15.0%	15.3%	14.5%	13.4%	14.5%
S.G.& A. expenses / Net sales	販管費率	10.8%	10.6%	11.2%	11.2%	11.2%
Operating income / Net sales	売上高営業利益率	4.2%	4.7%	3.3%	2.3%	3.3%
Ordinary income / Net sales	売上高経常利益率	6.1%	4.5%	4.4%	1.8%	3.2%

The figures are rounded to one decimal (小数点第1位未満四捨五入)



## Consolidated Stability (連結安全性)

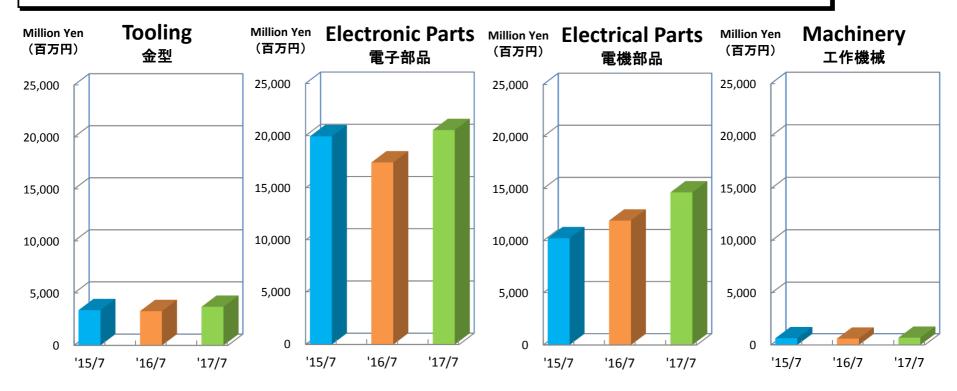


First half year ended:	第2四半期末	'13/7	'14/7	'15/7	'16/7	'17/7
Shareholders' equity ratio	株主資本比率	84.0%	85.1%	85.6%	77.6%	70.1%
Current ratio	流動比率	391.6%	432.5%	444.1%	424.3%	427.7%
Fixed long term conformity rate	固定長期適合率	53.9%	52.0%	51.6%	49.8%	50.0%

The figures are rounded to one decimal (小数点第1位未満四捨五入)



#### Consolidated Net Sales by Business Segment (セグメント別連結売上高)

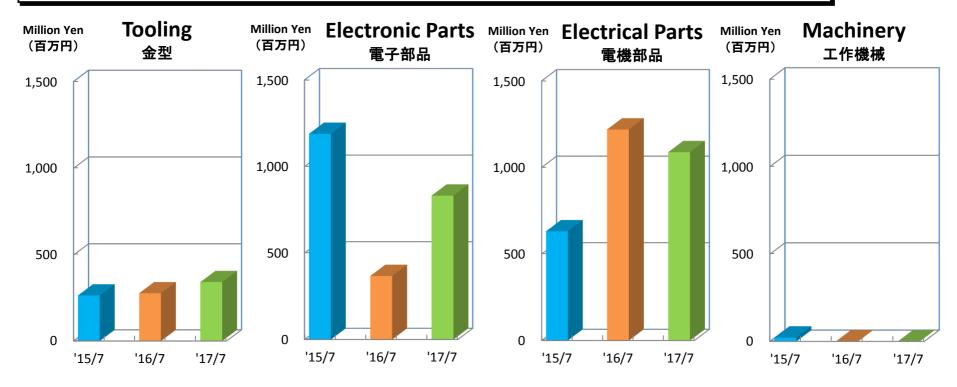


Amount in Million Yen (単位:百万円)

First half year ended:	第2四半期累計期間	'15/7	'16/7	'17/7
Tooling	金型	3,372	3,280	3,697
Electronic Parts	電子部品	19,939	17,435	20,537
Electrical Parts	電機部品	10,246	11,934	14,647
Machinery	工作機械	655	617	704
Sub - Total	計	34,213	33,267	39,587
Eliminations	消去	Δ 1,393	Δ 1,562	Δ 1,631
Total	売上高	32,819	31,704	37,955



#### Consolidated Operating Income by Business Segment (セグメント別連結営業利益)



Amount in Million Yen (単位:百万円)

First half year ended:	第2四半期累計期間	'15/7	'16/7	'17/7
Tooling	金型	266	279	344
Electronic Parts	電子部品	1,188	367	831
Electrical Parts	電機部品	631	1,219	1,088
Machinery	工作機械	22	1	Δ 35
Sub - Total	計	2,108	1,869	2,229
Eliminations	消去	Δ 1,020	Δ 1,155	Δ 964
Total	売上高	1,088	714	1,264



## |Consolidated Balance Sheets - Assets (連結貸借対照表-資産の部)

Amount in Million Yen (単位:百万円)

				Amount	in willion ten (2	+ 1元・ロノフ 1 1/
First half year ended:	第2四半期末	'13/7/31	'14/7/31	'15/7/31	'16/7/31	'17/7/31
Assets	資産の部					
Current assets	流動資産					
Cash and deposits	現金及び預金	12,848	12,350	11,943	14,780	16,199
Notes and accounts receivable - trade	受取手形及び売掛金	9,496	10,224	11,846	9,187	12,262
Electronically recorded monetary claims	電子記録債権	9	545	535	1,791	1,949
Marketable securities	有価証券	700	600	1,900	2,200	2,300
Purchased goods and Finished goods	商品及び製品	1,920	2,379	2,681	2,223	2,747
Work in process	仕掛品	1,352	1,615	1,425	1,554	2,084
Raw materials and Supplies	原材料及び貯蔵品	1,140	1,309	1,431	1,179	1,417
Deferred tax assets	繰延税金資産	28	310	457	236	250
Other current assets	その他の流動資産	703	860	1,017	1,304	1,082
Allowance for doubtful accounts	貸倒引当金	Δ 12	Δ 10	Δ 14	Δ 10	Δ 13
Total current assets	流動資産合計	28,187	30,185	33,225	34,446	40,281
Fixed assets	固定資産					
Property, plant and equipment	有形固定資産	22,351	22,929	24,995	24,042	27,843
Intangible fixed assets	無形固定資産	380	274	250	296	403
Investments and other assets	投資その他の資産					
Investment securities	投資有価証券	865	962	1,175	845	905
Deferred tax assets	繰延税金資産	10	7	0	12	543
Net defined benefit asset	退職給付に係る資産	-	-	55	102	314
Other investments and assets	その他の投資その他の資産	812	817	858	705	721
Total fixed assets	固定資産合計	24,420	24,992	27,335	26,005	30,733
Total assets	資産合計	52,607	55,177	60,560	60,451	71,015



# Consolidated Balance Sheets - Liabilities and Shareholders' Equity (連結貸借対照表-負債・純資産の部)

Amount in Million Yen (単位:百万円) First half year ended: 第2四半期末 '13/7/31 '14/7/31 '15/7/31 '16/7/31 '17/7/31 負債の部 Liabilities Current liabilities 流動負債 買掛金 3,940 Accounts payable - trade 3,417 3.746 3.761 4,982 Current portion of long-term debt 1年内返済予定長期借入金 1,250 418 1.200 Accrued income taxes 未払法人税等 249 268 219 160 340 役員賞与引当金 28 23 Reserve for bonuses for officers 31 41 33 Other current liabilities その他の流動負債 2.252 2,738 3,472 3,753 2,862 Total current liabilities 流動負債合計 7.197 6,978 7,480 8.118 9,418 Long-term liabilities 固定負債 Long-term debt 長期借入金 4.531 11,331 Retirement benefits 退職給付引当金 868 791 Retirement benefits to directors and statutory auditors 役員退職慰労引当金 100 118 109 129 149 720 514 174 Provision for loss on business liquidation 事業整理損失引当金 88 Net defined benefit liabilities 13 退職給付に係る負債 215 104 Other long-term liabilities その他の固定負債 175 220 Total long-term liabilities 固定負債合計 1,134 5,287 1,145 1,130 11.668 Total liabilities 負債合計 8,342 8.615 21.086 8.108 13,405 純資産の部 Shareholders' equity Common stock 資本金 16,403 16,403 16,403 16,403 16,403 17,252 17.252 17.252 Capital surplus 資本剰余金 17,252 17,252 Retained earnings 利益剰余金 12.279 17,371 14,145 16,715 19.809 自己株式 Δ 468 Λ 821 Less treasury stock Δ 467 Δ 2.332 Δ 3,074 Other appraisal of securities margin その他有価証券評価差額金 249 312 473 254 312 Foreign currency translation adjustments Δ 2.027 為替換算調整勘定 Δ 1.542 Δ 686 1.821 Δ 978 Remeasurements of defined benefit plans 退職給付に係る調整累計額 Δ 27 Δ 18 89 109 Non-controlling interests 非支配株主持分 125 141 163 Total shareholders' equity 純資産合計 44,265 51.944 47.045 49,928 47,068 Total liabilities and shareholders' equity 負債純資産合計 52,607 55,177 60.560 60,451 71.015



## |Consolidated Statements of Income (連結損益計算書)

Amount in Million Yen (単位:百万円)

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First half year ended:	第2四半期累計期間	'13/7	'14/7	'15/7	'16/7	'17/7	
Net sales	売上高	29,823	32,047	32,819	31,704	37,955	
Cost of sales	売上原価	25,335	27,144	28,065	27,444	32,449	
Gross profit	売上総利益	4,487	4,903	4,754	4,259	5,506	
S.G.&A. expenses	販売費及び一般管理費	3,232	3,391	3,665	3,545	4,241	
Operating income	営業利益	1,255	1,511	1,088	714	1,264	
Non - operating Income	営業外収益						
Interest Income	受取利息	55	45	40	28	29	
Exchange gain	為替差益	435	-	261	-	-	
Other non-operating income	その他の営業外収益	124	59	83	106	64	
Non - operating expenses	営業外費用						
Interest expenses	支払利息	6	1	0	3	10	
Exchange loss	為替差損	-	50	-	193	82	
Loss on sales and disposal of fixed assets	固定資産除売却損	17	121	13	28	50	
Other non-operating expenses	その他の営業外費用	16	11	3	39	4	
Ordinary income	経常利益	1,831	1,431	1,455	584	1,209	
Special profit	特別利益	-	-	114	635	-	
Special loss	特別損失	-	-	-	357	-	
Income before income taxes	税金等調整前四半期純利益	1,831	1,431	1,569	863	1,209	
Income taxes	法人税等	261	197	255	179	Δ 451	
Profit attributable to non-controlling interests	非支配株主に帰属する四半期純利益	10	13	12	13	16	
Profit attributable to owners of parent	親会社株主に帰属する四半期純利益	1,558	1,221	1,302	669	1,644	



### Consolidated Statements of Cash Flows (連結キャッシュ・フロー計算書)

Amount in Million	Yen (.	単位:	百万円)
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		Amount in Million Yen (	単位:百万円)
First Half Year Ended:	第2四半期累計期間	'16/7	'17/7
Cash flows from operating activities	営業活動によるキャッシュ・フロー		
Income before income taxes	税金等調整前四半期純利益	863	1,209
Depreciation and other adjustments	減価償却費とその他調整	2,219	2,413
Foreign exchange losses (gains)	為替差損益	182	△ 32
Casualty loss	災害損失	357	-
Decrease(Increase) in notes and accounts receivables- trade	売上債権の増減額	Δ 37	Δ 1,871
Decrease(Increase) in inventories	たな卸資産の増減額	142	Δ 386
Increase(Decrease) in accounts payables- trade	仕入債務の増減額	469	926
Others	その他	310	739
Sub total	小計	4,507	2,998
Interest and dividend received	利息及び配当金の受取額	42	41
Interest paid	利息の支払額	Δ2	Δ9
Income taxes paid	法人税等の支払額	Δ 140	Δ 190
Expenditures on casualty loss	災害損失による支払額	Δ 342	-
Net cash provided by operating activities	営業活動によるキャッシュ・フロー	4,064	2,838
Cash flows from investing activities	投資活動によるキャッシュ・フロー		
Transfer from time deposit	定期預金の増減額	Δ 362	Δ 11
Purchases of property, plant and equipment	有形固定資産の取得による支出	△ 3,503	Δ 4,665
Proceeds from sales of property, plant and equipment	有形固定資産の売却による収入	539	4
Purchases of intangible fixed assets	無形固定資産の取得による支出	Δ 49	Δ 118
Others	その他	Δ 61	0
Net cash used in investing activities	投資活動によるキャッシュ・フロー	Δ 3,437	Δ 4,790
Cash flows from financing activities	財務活動によるキャッシュ・フロー		
Borrowings of long-term debt	長期借入による収入	5,000	8,000
Payment of long-term debt	長期借入金の返済による支出	Δ 50	Δ 318
Purchases of treasury stock	自己株式の取得による支出	Δ 600	Δ 500
Dividend paid	配当金の支払額	Δ 239	Δ 193
Others	その他	Δ2	Δ4
Net cash provided by financing activities	財務活動によるキャッシュ・フロー	4,107	6,982
Effect of foreign exchange on cash and cash equivalents	現金及び現金同等物に係る換算差額	Δ 931	Δ 400
Net increase in cash and cash equivalents	現金及び現金同等物の増減額	3,802	4,630
Cash and cash equivalents at beginning of year	現金及び現金同等物の期首残高	12,543	13,528
Cash and cash equivalents at end of year period	現金及び現金同等物の四半期残高	16,346	18,158