

September, 2014



# *Financial Data*

**Mitsui High-tec, Inc.**

株式会社 三井ハイテック

*September, 2014*

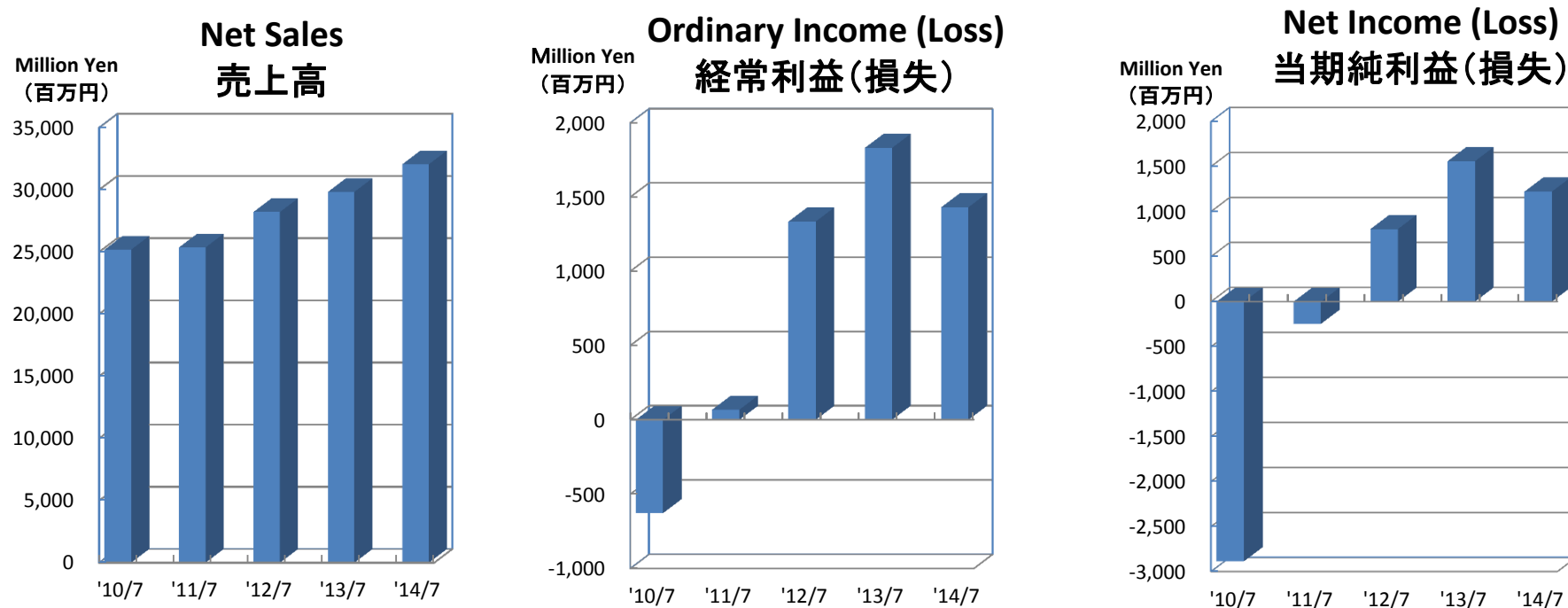
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## Company Profile (会社概要)

<b>Company Name</b>	<b>Mitsui High-tec, Inc.</b>	
社名	株式会社 三井ハイテック	
<b>Date of Foundation</b>	<b>January 1949</b>	
創立	1949年1月	
<b>Officer</b>	<b>President and Representative Director</b>	<b>: Yasunari Mitsui</b>
役員	代表取締役社長	三井 康誠
	<b>Senior Executive Managing Director</b>	<b>: Yoshio Maruoka</b>
	専務取締役	丸岡 好雄
	<b>Director</b>	<b>: Keiichi Tsujimoto, Katsuichiro Kobayashi, Masanori Kuriyama</b>
	取締役	辻本 圭一、小林 勝一郎、栗山 正則
		<b>: Kenji Ishimatsu, Hiroyuki Shirakawa</b>
		石松 憲治、白川 裕之
	<b>Senior Adviser and Director</b>	<b>: Takanori Sakaue</b>
	取締役相談役	坂上 隆紀
	<b>Outside Director</b>	<b>: Yutaka Suzuki</b>
	社外取締役	鈴木 豊
	<b>Audit &amp; Supervisory Board Member</b>	<b>: Hisashi Takaki, Syoji Fujishima, Makoto Kondo, Yoshiki Suzuki</b>
	常勤監査役、社外監査役	高木 久、藤嶋 省二、近藤 真、鈴木 良樹
<b>Capital</b>	<b>16,403,883,263 yen (As of 31st July, 2014)</b>	
資本金	16,403,883,263円 (2014年7月31日現在)	
<b>Headquarters</b>	<b>Kitakyushu, Japan</b>	
本社	北九州(八幡)	
<b>Domestic Plant</b>	<b>2 plants in Kitakyushu, 2 plants in Nogata, Kumamoto plant</b>	
国内工場	北九州(2事業所)、直方(2事業所)、熊本(1事業所)	
<b>Domestic Branch</b>	<b>Tokyo</b>	
国内支社	東京	
<b>Domestic Sales Office</b>	<b>Osaka, Nagoya, Tohoku, Toyota</b>	
国内営業所	大阪、名古屋、東北、豊田	
<b>Overseas Branch</b>	<b>San Jose</b>	
海外支店	サンノゼ	
<b>Overseas Office</b>	<b>Beijing, Milano, Stuttgart, Casablanca, Hsinchu, Chicago, Philippines</b>	
海外事務所	北京、ミラノ、シュツットガルト、カサブランカ、新竹、シカゴ、フィリピン	
<b>Global Network</b>	<b>Mitsui High-tec, Inc.</b>	<b>: Japan (Supervising 2 subsidiaries)</b>
グローバル・ネットワーク	.	日本 (2子会社)
	<b>Mitsui Asia Headquarters Pte. Ltd.</b>	<b>: Singapore (Supervising 9 subsidiaries)</b>
	ミツイ・アジア・ヘッドクォーターズ・プライベート・リミテッド	シンガポール (9子会社)
	<b>MHT America Holdings, Inc.</b>	<b>: U.S.A. (Supervising 1 subsidiary)</b>
	エムエイチティ・アメリカ・ホールディングス・インコーポレイテッド	米国 (1子会社)
<b>Number of Employees</b>	<b>2,997 (As of 31st July, 2014) / Temporary employee 414 (Average number)</b>	
従業員数	2,997名(2014年7月31日現在) / 臨時雇用者数 414名(期中平均人員)	

## Consolidated Financial Results (連結決算データハイライト)

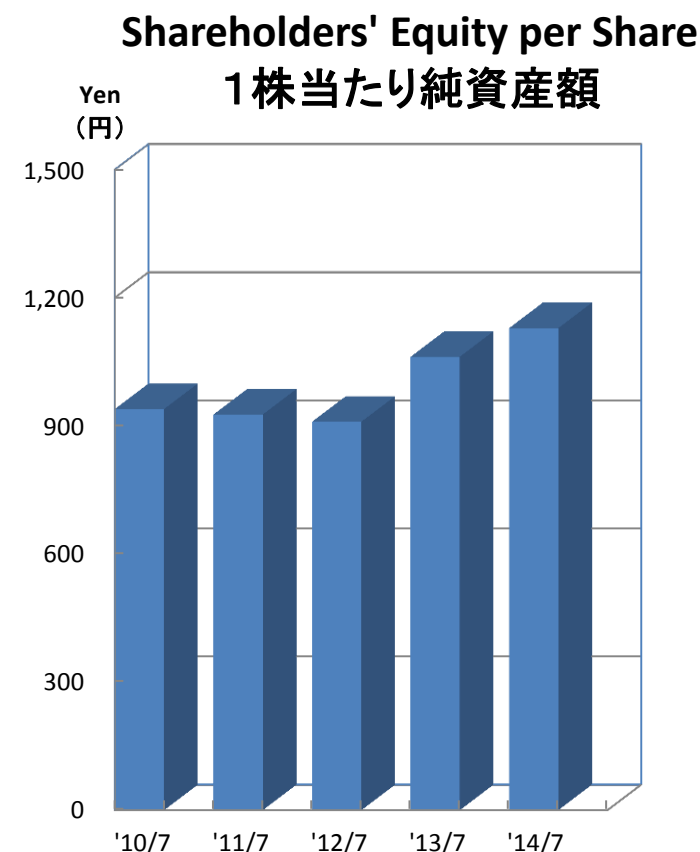
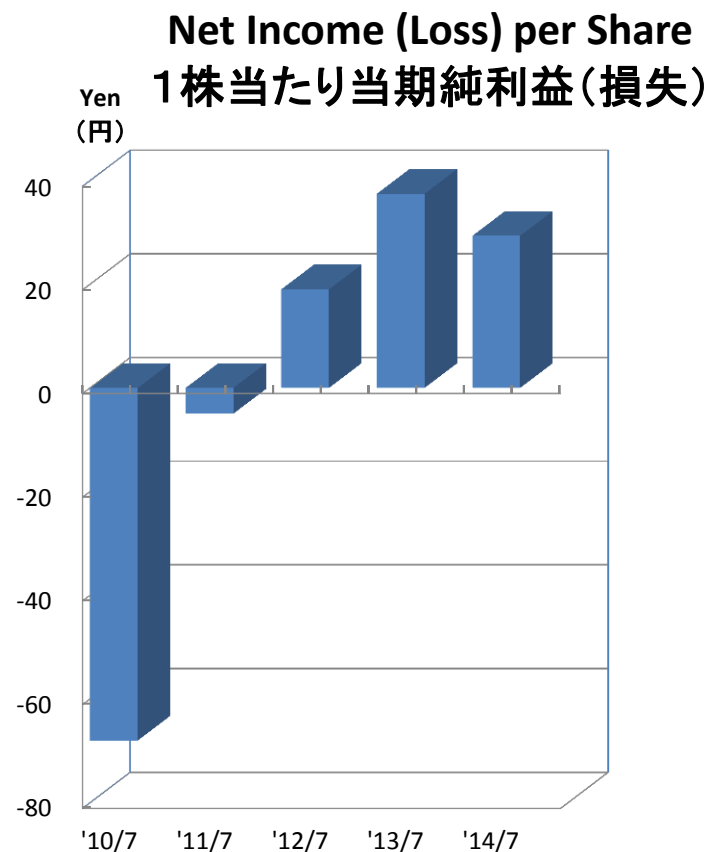


Amount in Million Yen (単位: 百万円)

First Half Year Ended :	第2四半期累計期間	'10/7	'11/7	'12/7	'13/7	'14/7
Net Sales	売上高	25,174	25,357	28,207	29,823	<b>32,047</b>
Operating Income (Loss)	営業利益(損失)	(558)	98	1,099	1,255	<b>1,511</b>
Ordinary Income (Loss)	経常利益(損失)	(628)	68	1,335	1,831	<b>1,431</b>
Income (Loss) before Income Taxes	税金等調整前当期純利益(損失)	(2,788)	(100)	947	1,831	<b>1,431</b>
Income Taxes	法人税等	94	136	132	261	<b>197</b>
Net Income (Loss)	当期純利益(損失)	(2,886)	(246)	806	1,558	<b>1,221</b>

The figures are rounded down to the nearest million yen (百万円未満切捨)

# Consolidated Financial Results Per Share (連結1株当たり指標)

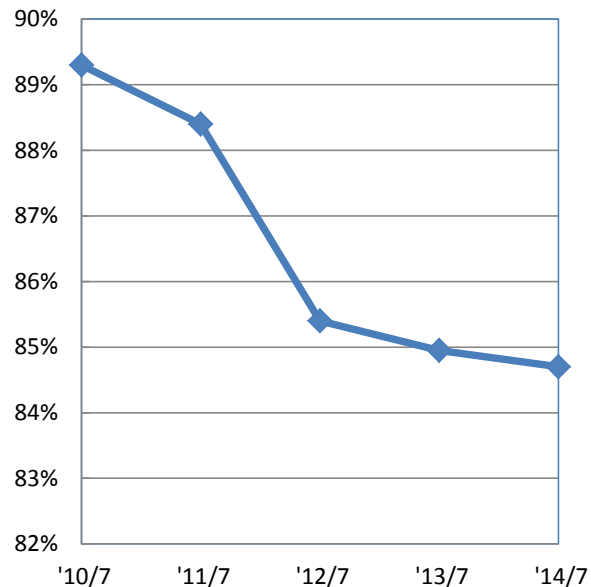


Amount in Yen (単位:円)

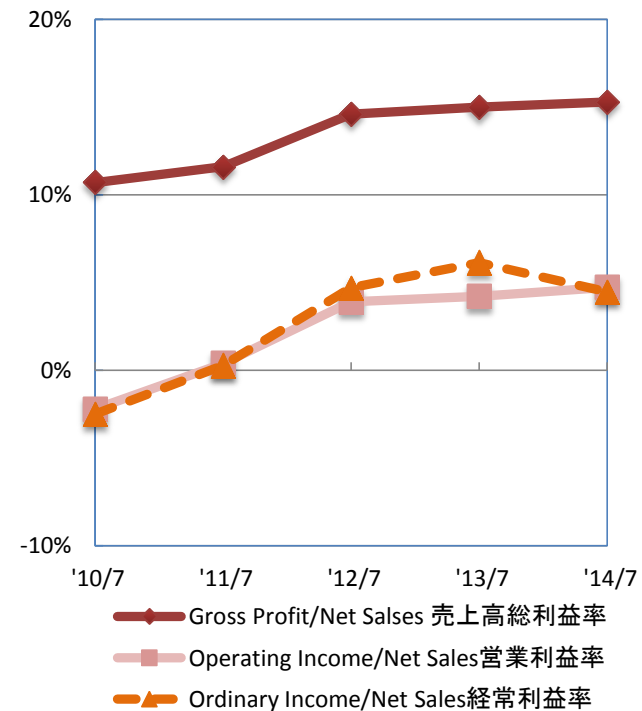
First Half Year Ended :	第2四半期累計期間	'10/7	'11/7	'12/7	'13/7	'14/7
Net Income (Loss) per Share	1株当たり当期純利益(損失)	(67.99)	(4.97)	19.01	37.46	<b>29.35</b>
Shareholders' Equity per Share	1株当たり純資産額	939.28	926.48	909.61	1,061.67	<b>1,128.61</b>

## Consolidated Profitability (連結収益性)

Cost of Sales / Net Sales  
売上高原価率



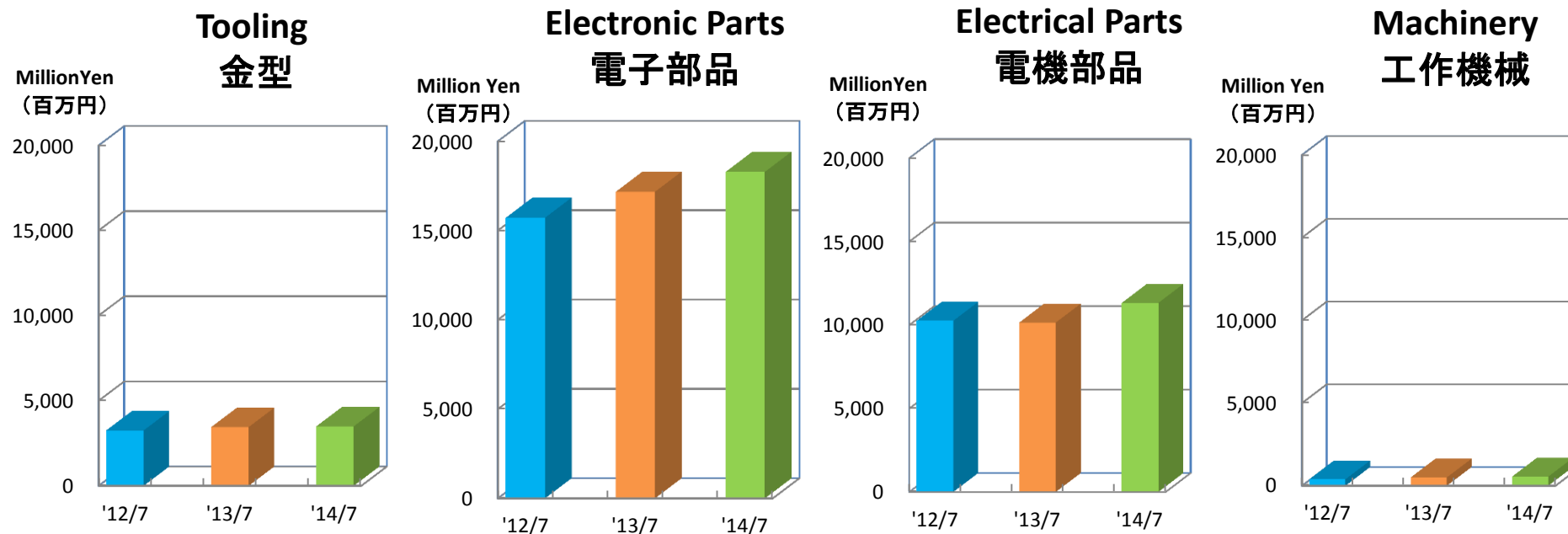
Gross Profit, Operating Income and  
Ordinary Income against Net Sales  
売上高総利益率, 営業利益率, 経常利益率



First Half Year Ended:	第2四半期累計期間	'10/7	'11/7	'12/7	'13/7	'14/7
Cost of Sales / Net Sales	売上高原価率	89.3%	88.4%	85.4%	85.0%	<b>84.7%</b>
Gross Profit / Net Sales	売上高総利益率	10.7%	11.6%	14.6%	15.0%	<b>15.3%</b>
S.G. & A. Expenses / Net Sales	販管費率	12.9%	11.2%	10.7%	10.8%	<b>10.6%</b>
Operating Income / Net Sales	売上高営業利益率	-2.2%	0.4%	3.9%	4.2%	<b>4.7%</b>
Ordinary Income / Net Sales	売上高経常利益率	-2.5%	0.3%	4.7%	6.1%	<b>4.5%</b>

The figures are rounded to one decimal (小数点第1位未満四捨五入)

## Consolidated Net Sales by Business Segment (セグメント別連結売上高)

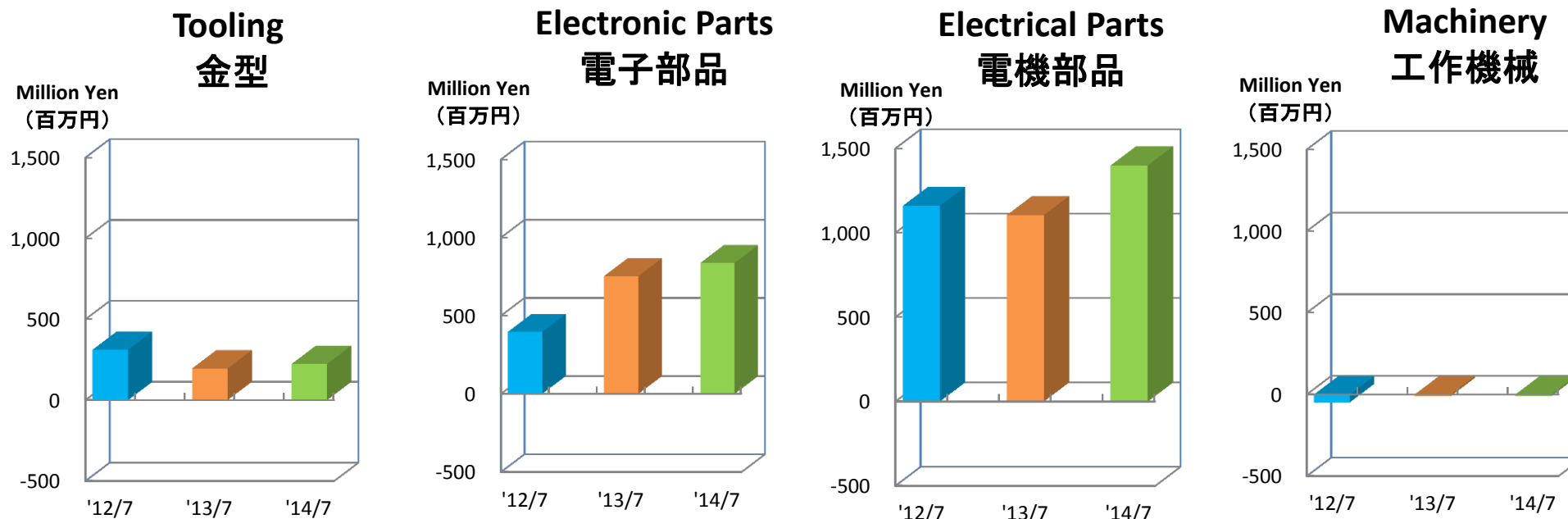


Amount in Million Yen (単位:百万円)

First Half Year Ended:	第2四半期累計期間	'12/7	'13/7	'14/7
Tooling	金型	3,254	3,452	3,493
Electronic Parts	電子部品	15,714	17,167	18,285
Electrical Parts	電機部品	10,254	10,148	11,326
Machinery	工作機械	394	504	553
Sub - Total	計	29,617	31,274	33,658
Eliminations	消去	(1,410)	(1,451)	(1,611)
Total	連結売上高	28,207	29,823	32,047

The figures are rounded down to the nearest million yen (百万円未満切捨)

## Consolidated Operating Income by Business Segment (セグメント別連結営業利益)



Amount in Million Yen (単位: 百万円)

First Half Year Ended:	第2四半期累計期間	'12/7	'13/7	'14/7
Tooling	金型	312	196	224
Electronic Parts	電子部品	397	754	838
Electrical Parts	電機部品	1,160	1,105	1,400
Machinery	工作機械	(48)	(11)	(11)
Sub - Total	計	1,822	2,045	2,452
Eliminations	消去	(723)	(790)	(940)
Total	連結営業利益	1,099	1,255	1,511



## Consolidated Balance Sheets - Assets (連結貸借対照表-資産の部)

		Amount in Million Yen (単位:百万円)				
First Half Year Ended:	第2四半期末	'10/7/31	'11/7/31	'12/7/31	'13/7/31	'14/7/31
Assets	資産の部					
Current assets	流動資産					
Cash and deposits	現金及び預金	8,884	9,579	9,455	12,848	12,350
Notes and accounts receivable - trade	受取手形及び売掛金	8,985	8,466	8,599	9,496	10,224
Electronically recorded monetary claims	電子記録債権	-	-	-	9	545
Marketable securities	有価証券	1,500	1,000	1,500	700	600
Inventories	棚卸資産					
Purchased goods and Finished goods	商品及び製品	1,427	1,818	1,674	1,920	2,379
Work in process	仕掛品	1,309	1,240	1,388	1,352	1,615
Raw materials and Supplies	原材料及び貯蔵品	1,412	1,384	1,192	1,140	1,309
Deferred tax assets	繰延税金資産	64	53	49	28	310
Other current assets	その他の流動資産	1,000	794	991	703	860
Allowance for doubtful accounts	貸倒引当金	(8)	(6)	(6)	(12)	(10)
Total current assets	流動資産合計	24,574	24,329	24,845	28,187	30,185
Fixed assets	固定資産					
Property, plant and equipment	有形固定資産	24,680	23,362	21,488	22,351	22,929
Intangible fixed assets	無形固定資産	906	706	531	380	274
Investments and other assets	投資及び資産					
Investment securities	投資有価証券	625	595	573	865	962
Deferred tax assets	繰延税金資産	114	99	23	10	7
Other investments and assets	その他の投資・資産	853	741	704	812	817
Total fixed assets	固定資産合計	27,180	25,506	23,320	24,420	24,992
Total assets	資産合計	51,755	49,835	48,166	52,607	55,177

The figures are rounded down to the nearest million yen (百万円未満切捨)

## Consolidated Balance Sheets - Liabilities and Shareholders' Equity (連結貸借対照表-負債・純資産の部)

		Amount in Million Yen (単位: 百万円)				
First Half Year Ended :	第2四半期末	'10/7/31	'11/7/31	'12/7/31	'13/7/31	'14/7/31
Liabilities	負債の部					
Current liabilities	流動負債					
Accounts payable - trade	買掛金	3,084	3,231	3,340	3,417	3,940
Current portion of long-term debt	一年内返済予定長期借入金	1,250	1,250	1,250	1,250	-
Accrued income taxes	未払法人税等	87	148	114	249	268
Reserve for bonuses for officers	役員賞与引当金	-	-	-	28	31
Other current liabilities	その他の流動負債	2,503	2,199	2,472	2,252	2,738
<b>Total current liabilities</b>	<b>流動負債合計</b>	<b>6,926</b>	<b>6,829</b>	<b>7,177</b>	<b>7,197</b>	<b>6,978</b>
Long-term liabilities	固定負債					
Long-term debt	長期借入金	3,750	2,500	1,250	-	-
Retirement benefits	退職給付引当金	999	975	934	868	791
Retirement benefits to directors and statutory auditors	役員退職慰労引当金	62	78	82	100	118
Other long-term liabilities	その他の固定負債	79	47	22	175	220
<b>Total long-term liabilities</b>	<b>固定負債合計</b>	<b>4,891</b>	<b>3,601</b>	<b>2,289</b>	<b>1,145</b>	<b>1,130</b>
<b>Total liabilities</b>	<b>負債合計</b>	<b>11,817</b>	<b>10,431</b>	<b>9,467</b>	<b>8,342</b>	<b>8,108</b>
Shareholders' equity	純資産の部					
Common stock	資本金	16,403	16,403	16,403	16,403	16,403
Capital surplus/Additional paid-in capital	資本剰余金/資本準備金	17,366	17,366	17,252	17,252	17,252
Retained earnings	利益剰余金/連結剰余金	10,304	10,081	9,675	12,279	14,145
Less treasury stock	自己株式	(2)	(3)	(3)	(467)	(468)
Other appraisal of securities margin	その他有価証券評価差額金	86	69	60	249	312
Foreign currency translation adjustments	為替換算調整勘定	(4,273)	(4,577)	(4,766)	(1,542)	(686)
Minority interest	少数株主持分	53	64	75	89	109
<b>Total shareholders' equity</b>	<b>純資産合計</b>	<b>39,937</b>	<b>39,404</b>	<b>38,698</b>	<b>44,265</b>	<b>47,068</b>
<b>Total liabilities and shareholders' equity</b>	<b>負債・純資産合計</b>	<b>51,755</b>	<b>49,835</b>	<b>48,166</b>	<b>52,607</b>	<b>55,177</b>

The figures are rounded down to the nearest million yen (百万円未満切捨)

## Consolidated Statements of Income (連結損益計算書)

Amount in Million Yen (単位:百万円)

First Half Year Ended:	第2四半期累計期間	'10/7/31	'11/7/31	'12/7/31	'13/7/31	'14/7/31
Net sales	売上高	25,174	25,357	28,207	29,823	32,047
Cost of sales	売上原価	22,490	22,422	24,088	25,335	27,144
Gross profit	売上総利益	2,683	2,935	4,119	4,487	4,903
S.G.&A. expenses	販売費及び一般管理費	3,242	2,837	3,020	3,232	3,391
Operating income (Loss)	営業利益 (損失)	(558)	98	1,099	1,255	1,511
Non - operating Income	営業外収益					
Interest Income	受取利息	25	35	47	55	45
Exchange gain	為替差益	-	-	120	435	-
Other non-operating income	その他の営業外収益	181	80	125	124	59
Non - operating expenses	営業外費用					
Interest expenses	支払利息	18	16	12	6	1
Exchange loss	為替差損	116	53	-	-	50
Loss on sales and disposal of fixed assets	固定資産除売却損	105	65	21	17	121
Other non-operating expenses	その他の営業外費用	36	9	22	16	11
Ordinary income (Loss)	経常利益 (損失)	(628)	68	1,335	1,831	1,431
Special profit	特別利益	75	-	-	-	-
Special loss	特別損失	2,235	169	387	-	-
Income (Loss) before income taxes	税金等調整前当期純利益 (損失)	(2,788)	(100)	947	1,831	1,431
Income taxes	法人税等	83	130	119	253	256
Deferred taxes	法人税等調整額	10	5	12	8	(59)
Minority interests (Loss) in subsidiaries	少数株主利益又は少数株主損失	3	9	8	10	13
Net income (Loss)	当期純利益 (損失)	(2,886)	(246)	806	1,558	1,221

The figures are rounded down to the nearest million yen (百万円未満切捨)

## Consolidated Statements of Cash Flows (連結キャッシュ・フロー計算書)

Amount in Million Yen (単位: 百万円)

First Half Year Ended:	第2四半期累計期間	'13/7/31	'14/7/31
Cash flows from operating activities	営業活動によるキャッシュ・フロー		
Income before income taxes	税金等調整前当期純利益	1,831	1,431
Depreciation and other adjustments	減価償却費とその他調整	1,612	2,122
Increase/Decrease in notes and accounts receivables- trade	売上債権の(増加額)・減少額	(1,105)	(1,190)
Increase/Decrease in inventories	棚卸資産の(増加額)・減少額	21	(651)
Increase/Decrease in accounts payables- trade	仕入債務の増加額・(減少額)	316	581
Others	その他	914	679
Sub total	小計	3,590	2,973
Interest and dividend received	利息及び配当金の受取額	62	58
Interest paid	利息の支払額	(7)	(2)
Income taxes paid	法人税等の支払額	(147)	(341)
Net cash provided by operating activities	営業活動によるキャッシュ・フロー	3,498	2,687
Cash flows from investing activities	投資活動によるキャッシュ・フロー		
Transfer from time deposit	定期預金の純減少(増加)額	(481)	505
Purchases of property, plant and equipment	有形固定資産の取得	(2,022)	(3,278)
Proceeds from sales of property, plant and equipment	有形固定資産の売却	2	17
Purchases of intangible fixed assets	無形固定資産の取得	(33)	(29)
Purchases of investment securities	投資有価証券の取得	(0)	(0)
Repayment of loan	貸付けによる支出	(9)	(2)
Others	その他	21	(2)
Net cash used in investing activities	投資活動によるキャッシュ・フロー	(2,521)	(2,789)
Cash flows from financing activities	財務活動によるキャッシュ・フロー		
Payment of long-term debt	長期借入金の返済	(625)	(625)
Purchases of treasury stock	自己株式の取得	(0)	(0)
Dividend paid	支払配当金	(418)	(419)
Net cash provided by financing activities	財務活動によるキャッシュ・フロー	(1,044)	(1,045)
Effect of foreign exchange on cash and cash equivalents	現金及び現金同等物に係る換算差額	470	48
Net increase in cash and cash equivalents	現金及び現金同等物の増加額	402	(1,098)
Cash and cash equivalents at beginning of year	現金及び現金同等物期首残高	12,112	13,741
Cash and cash equivalents at end of year period	現金及び現金同等物期末残高	12,515	12,643

The figures are rounded down to the nearest million yen (百万円未満切捨)